

# Janus Henderson Investors

## Janus Henderson INVESTORS

### Industry:

Financial Services & Insurance

### Technologies:



## Customer

Janus Henderson Investors is a public global asset management group headquartered in London, England. It offers a range of financial products to individuals, intermediary advisors, and institutional investors. The company was formed in May 2017 by a merger of U.S.-based Janus Capital Group and UK-based Henderson Global Investors. Its current assets under management are \$371 billion.



## Challenge

As a result of the merger, there was a need for a unified Salesforce platform that would serve global personnel and services. It requires a consolidation of each company's research and analysis strategies and personnel. The combined operations demanded a new cohesive Salesforce platform adhering to all North American and global regulatory requirements.



## Solution

Eagle Creek conducted a detailed technical and business analysis of both pre-merger JHI Salesforce environments. It collaborated with multi-national stakeholders to develop a unified, fully functional, secure, and compliant post-merger JHI Salesforce Lightning solution. By utilizing Salesforce Lightning, global user engagement increased and operations between personnel & services strengthened.

## Eagle Creek at a Glance

In 1999, Eagle Creek was founded to deliver a technology value proposition that positively impacts your business. We focus on customer-facing technologies – from CRM to App Dev to Mobility – helping our clients succeed in digital business.

We combine on-site expertise with our offsite (but onshore) consultants based in our four technology centers in the upper Midwest.

Through this model, we help you reduce your backlogs while optimizing your IT budget. Achieving this consistent and sustainable way to provision digital consulting capabilities to you has meant investing in America, where Eagle Creek has become the leader in U.S. Onshoring.

Eagle Creek is now an Eviden business.

Contact our sales team at <https://www.eaglecrk.com/contact-us>